

Vehicle Leasing

Relationship Manager (Vehicle Leasing)



If you are a dynamic professional with a passion for customer service and sales, this is a fantastic opportunity to join a growing team! In this role, you will be responsible for building and maintaining strong relationships with clients, understanding their vehicle leasing needs, and providing tailored solutions to ensure customer satisfaction and business growth.

Key Responsibilities:

- Develop new business leads and clientele base (vehicle leasing).
- Provide dedicated services and relationship building with existing account.
- Develop business plan and sales strategy for the market that ensures attainment of company sales goals and profitability.
- Identify new markets and business opportunities through research and analyzing market trends.

Requirements:

- Diploma/Degree in Business /Sales/Marketing or equivalent.
- At least 2 years of relevant experiences in corporate sales and account management.
- Strong understanding of customer and market dynamics and requirements.
- Customer-orientated and with excellent communication skills.
- Must possess valid Singapore Class 3 driving license.